



SOCIAL ENTERPRISE DELIVERS



white box
ENTERPRISES

Original report produced by



'Costs and benefits comparison: Social enterprise employment and Disability Employment Services'

White Box Enterprises commissioned a report that compares public data on Disability Employment Services (DES) with preliminary data it has captured from 16 social enterprises through the federal government funded Payment By Outcomes Trial.

Based on the findings, social enterprise outperforms DES on retention, individual earnings, and cost savings to government.

Individuals fare better

The early findings suggest *individuals fare better* when working in a social enterprise.

86%

They stay in work longer.

Employee retention after 26 weeks with a social enterprise is at 86%, compared to DES at 37%.



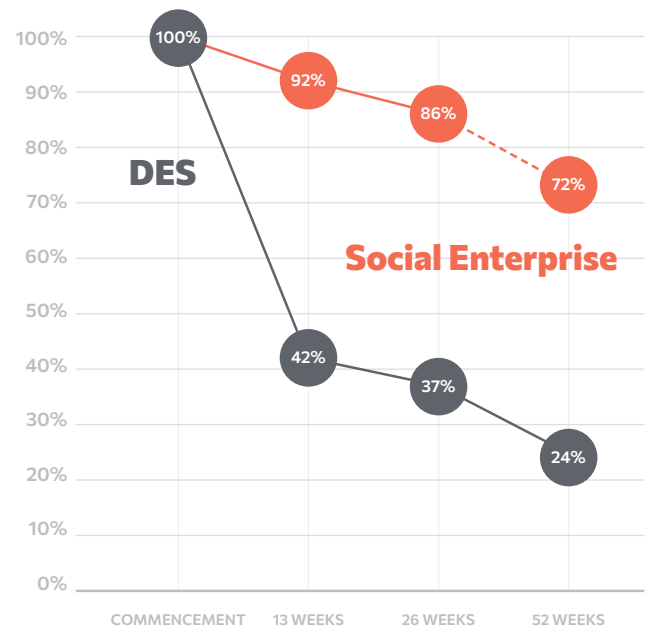
They are earning more.

Individuals are estimated to earn \$28,000 in their first 12 months, 28% more than the average DES participant.



They start work sooner.

When individuals are employed with a social enterprise, paid employment at full award wages and training start simultaneously.



What is the Payment By Outcomes Trial?

This is the first federal government-funded trial of its kind in Australia, where jobs-focused social enterprises are paid directly for job outcomes they create.

It's operating in partnership between the Department of Social Services, White Box Enterprises and 16 jobs-focused social enterprises.

The trial focuses specifically on creating long term employment outcomes for jobseekers with a disability who've been out of work for more than nine months.

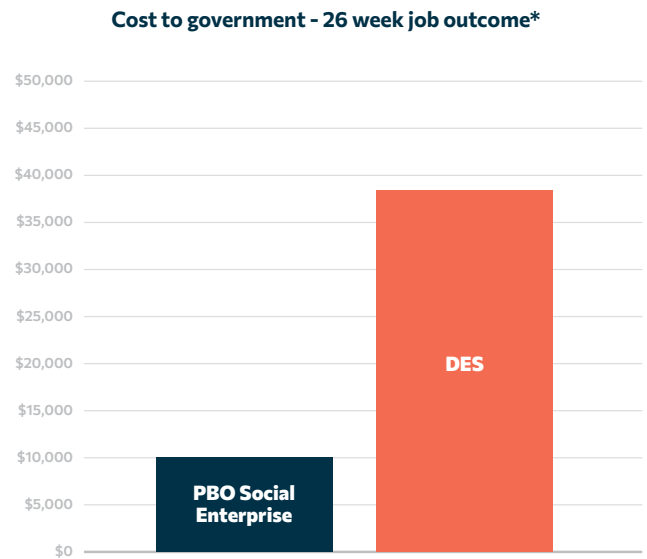
Cost savings to government

1 The current Payment by Outcomes model is estimated to be 17% more cost effective than DES

The government will save an estimated \$18,300 per person under the PBO model (based on 150 participants), equating to a \$2.75M benefit over five years.

2 No job outcome = no payment

Unlike a DES provider, a social enterprise only receives its first payment once the individual has retained employment for at least 26 weeks and earned a minimum of \$513/fortnight.

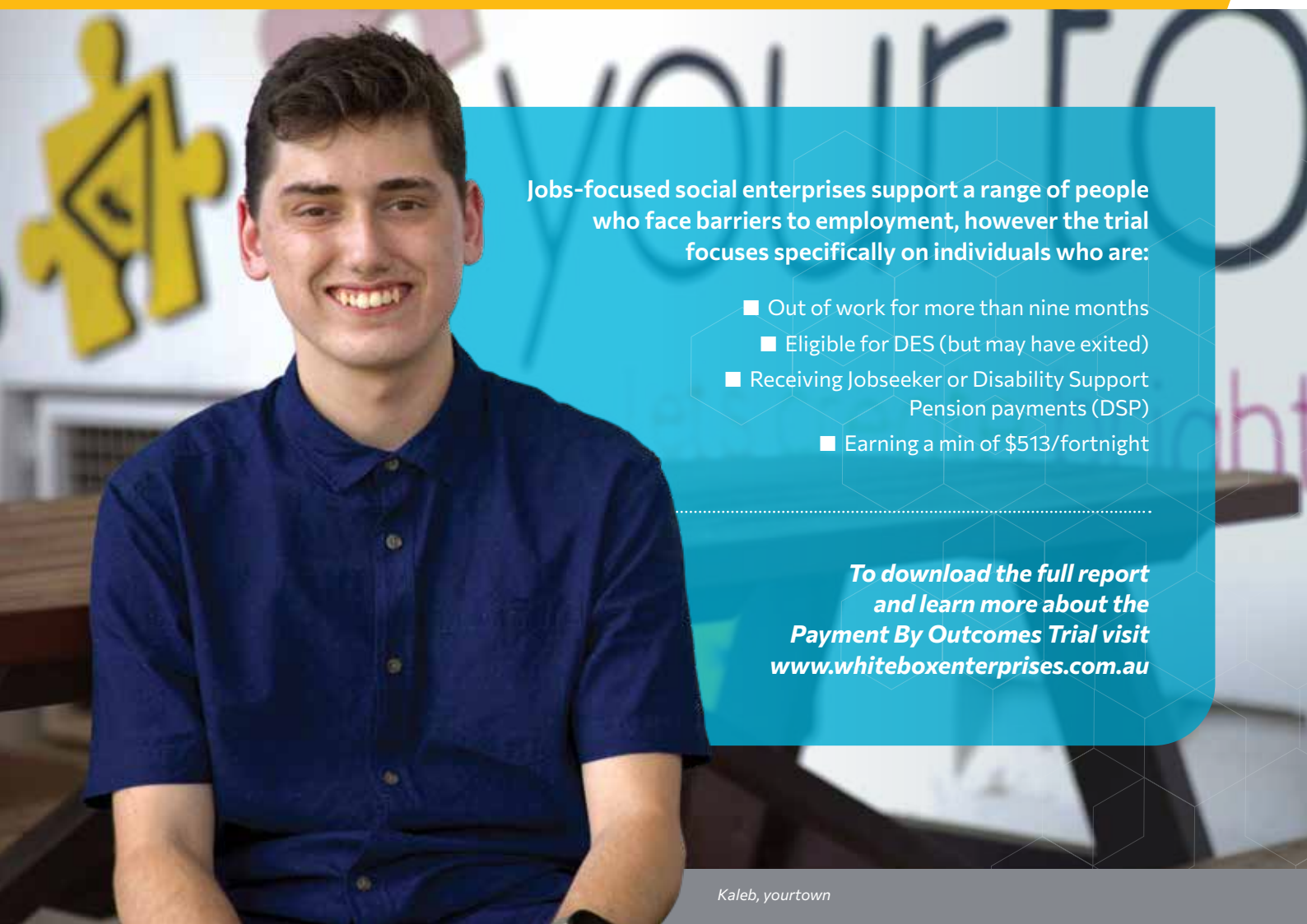


*Mid-term Review of the Disability Employment Services (DES) Program August 2020, page 56

If scaled to 10,000 individuals this could save government an estimated

\$183M

OVER FIVE YEARS



Jobs-focused social enterprises support a range of people who face barriers to employment, however the trial focuses specifically on individuals who are:

- Out of work for more than nine months
- Eligible for DES (but may have exited)
- Receiving Jobseeker or Disability Support Pension payments (DSP)
- Earning a min of \$513/fortnight

To download the full report and learn more about the Payment By Outcomes Trial visit www.whiteboxenterprises.com.au